Global Champion in Maritime Telecommunications



THE MARITIME SECTOR of Satellite Telecommunications, E-Navigation, IT, Bridge Electronic Systems, and Integrated Solutions for the Shipping Industry has been the Key Activity Area of Orbyt Global Since 2021.

By maintaining strategic partnerships with some of the most important companies in the maritime sector, we have earned the trust of Greek shipowners in just three years, as well as some of the largest shipping groups in

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Northern Europe and Asia. Currently, we serve over 750 customers, with a fleet of more than 6,000 vessels.

A PURELY GREEK GROUP

Orbyt Global's competitive advantage is based on delivering exceptional value through a combination of cost-effective, diversified, and personalized solutions and unmatched customer support. This advantage is further strengthened by the acquisition of OTESAT-Maritel.

With the acquisition of OTESAT-Maritel, Orbyt Global's global presence is strengthened, and its international customer base is reinforced, creating a new, strong, and reliable group.

This acquisition contributes to the creation of a purely Greek group that aims to become a global champion in maritime telecommunications and shipping connectivity. This move brings us closer to our goal of ranking among the top five providers worldwide.

The inclusion of OTESAT-Maritel's experienced personnel adds value, enriching and upgrading the services we offer to our customers.

STRONG HUBS IN NEW MARKETS

Orbyt Global not only enhances its customer experience but is also expanding its presence in countries and markets where it has not previously been active. At the same time, the consolidation of our offices is creating new, strong hubs in key regions of global shipping, such as Singapore and the Middle East.

In terms of technology, which OTESAT customers have trusted and invested in for 30 years, not only will it remain unchanged, but it will also be offered with additional and upgraded digital and bridge product services, which were previously unavailable to them. For example, OTESAT-Maritel's s@tgate platform will be upgraded and enriched with new features,

while Orbyt Global's Nexus Shark will also benefit from some of the unique characteristics of s@tgate. The goal is to enhance and combine these two dynamic, complementary platforms, offering the most comprehensive package of solutions.

MOVING FORWARD TOGETHER WITH A SHARED VISION

The next day will find Orbyt Global and OTESAT-Maritel working together, equally designing the future. The visions of the two companies are being unified as we move forward in collaboration, meritocracy, and by utilizing the talented personnel from OTESAT.

We are moving rapidly in executing our investment plan, through organic growth and targeted acquisitions. Over the past year, Orbyt Global has strengthened its international presence by acquiring Sweden's Telenor Maritime, partnering with FMC GlobalSat for Starlink services, and signing an agreement with Inmarsat Maritime Ventures for the transfer of customer contracts.

We are committed to continuing our innovation, developing new products and pioneering solutions tailored to each customer's needs for efficient, sustainable, and secure maritime transportation.



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